

## *Private Mortgage Banking*

# Outstanding customer service is our standard

When you are engaged in a high-end real estate transaction, rely on Wells Fargo Private Mortgage Banking for exceptional customer service. Call on the experience of a trained professional with the ability to provide information on home financing choices.

### **Forward-thinking opportunities**

Your Private Mortgage Banker is committed to building a long-term relationship with you, so you work with one lending professional throughout the process. We conscientiously attend to matters at hand and follow up annually to ensure your home-financing strategy continues to complement your financial goals.

### **Consistently rewarding relationships**

Whether it's a sizable home purchase or a substantial refinance scenario, we strive to make even the most complex financing arrangements as effortless and cost-effective as possible. And after closing, loan-servicing amenities include a dedicated customer service line — for Private Mortgage Banking clients only. We're focused on providing service quality that extends value over a lifetime.

**For additional information, please contact your  
Wells Fargo Private Mortgage Banker.**

Your Wells Fargo Private Mortgage Banker excels at providing opportunities for upscale home financing. Our unparalleled selection of products provides choices for a sophisticated level of needs and preferences, and our unsurpassed service ensures the complete satisfaction you expect and deserve.

### **DAVID KOSSOW**

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